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Honeywell | Security Group

November 2014



Introduction

Dear customer,

I am pleased to share with you our very first newsletter covering commercial products from our portfolio incl. Galaxy, Intellisense, WIN-PAK and full range of Honeywell video from small standalone to integrated solutions. We would like to be sending it every 1-2 months summarizing news on our side. We are preparing a lot of news for you in products, but also in services.

Our team considerable grew in the past few months and we would like to use our new resources to support you better. One of the most important activities is our new Channel Partner Programme, which we are running in the whole Eastern Europe. Please feel free to register.

Thank you for your feedback.

Best regards



Radim Roček
Sales Leader
Eastern Europe
Honeywell Security Group
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CCTV - New IP Cameras

Increase your sales with 14 new cameras in the **equip® Series S** line by offering a complete IP solution and for the entire IP family (MAXPRO NVR, MAXPRO NVR Hybrid, HVE Encoder, MAXPRO Mobile, MAXPRO Cloud, MAXPRO VMS, and HDZ PTZ cameras).

» Brochure download:   

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Quick links:



Honeywell video



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New IP kits in the offer!

Honeywell introduce new special value priced kits including **NVR with HDD on board + 4 IP cameras**. You can choose from the choice of a 1 TB or 2 TB embedded NVR and 4 IP ball cameras or 4 IP bullet cameras.

It is a perfect solution for small & medium sized businesses.

Key features and advantages:

- Camera Features: 25 fps @ 1080p and IP66-rated housings
- Inbuilt PoE switch allows plug and play camera connection
- Extremely intuitive GUI with even no need to read the manual and train people
- 3 years warranty

» Kits will be available on stock at the end of November.

» Ask for price quotation [HERE](#)




NVR + 4 cameras

New Access Control Product Ranges

WIN-PAK 4.0
NetAXS-123 v5.0 EVL
OmniClass 2.0 Readers
PRO3200

WIN-PAK now has increased functionality for Access Control combined with improved Video and Galaxy Integration. The software provides end users with a more comprehensive security system, that can interact with multiple environments and is able to seamlessly grow with the customers' business - supporting the smallest to a fully integrated installation.

» Download brochure (4,7 MB): 



New Sensors IS3000 & DT8000

We are pleased to announce the release of the new hardwire motion sensor detectors. You can view also an interactive Flash presentation.

To see adaptation of DUAL TEC® sensors in F4 and F5 for various European regions click [HERE](#). You can also download Sales brochure for Commercial [HERE](#) or Residential sector [HERE](#).

» Download datasheet: 



Click on the picture
to enter micro sites of
new sensors

Become our Partner!

Channel Partner Programme introduction

We are pleased to offer you a possibility to become a registered Honeywell Channel Partner for Eastern Europe region. The programme is designed to foster a long term, mutually beneficial relationship between Honeywell Security Group and its partner community. Rewards are earned in a tiered programme, against level of participation through sales revenue, training and marketing engagement.

» Sign up on-line as a **Registered Channel Partner**   



Click on the flag
to view brochure:



HSG Team for Eastern Europe



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Sales responsibilities:



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