Date: April 2024 Marketing Bulletin M24.2
To: Platinum, Gold, Silver Tier US Farenhyt ESDs only

Forward Migration Program 2024

Enhanced Program Returns to Save You on Fire Alarm Retrofits!

Honeywell Fire & the Farenhyt Series is pleased to announce a limited-time opportunity to upgrade legacy fire alarm products to our most innovative series of products - the Forward Migration Program.

You can strengthen your reputation in your market by providing a solution that allows a building owner to easily migrate to the newest technologies and phase in product replacements with backward compatibility.

For the remainder of 2024, we are offering a 15% project discount on retrofitting legacy systems for the following Fire Alarm Panels and Products:

- **Farenhyt Series:** IFP-25, IFP-50, IFP-100(ECS), IFP-1000(ECS), IFP-2000(ECS)
- **Silent Knight:** 5600, 5700, 5808, 5820XL, or any conventional Silent Knight Fire Panel
- **Hochiki SLC Devices:** Hochiki SLC devices conversion to System Sensor IDP devices

Please note: Only components related to retrofitting the legacy Farenhyt or Silent Knight fire alarm panels qualify for the discount. These components include new FACP, detectors, notification, and voice evacuation required for code compliance. Systems must use System Sensor AV, Honeywell Power Supplies, and CLSS as part of the retrofit.

Submissions for the Forward Migration Program

To qualify for the Forward Migration Program discount, ESDs must complete the digital registration form and send a complete Bill of Materials to their Regional Sales Manager (RSM) for processing.

How to Register Forward Migration Project:

1. Before proceeding, verify that your **Forward Migration Form** has been completed, the Bill of Materials has been sent to your Regional Sales Manager, and the discount has been approved.
2. The new order must be complete, and the list of equipment must match the Bill of Materials submitted for qualification. Changes to materials will not be allowed.
3. Submit your Purchase Order and enter the Contract Number in the **Special Note section for the Order Processing Team.** Orders will be placed on hold and routed to your customer service agent before processing. No other discounts can be combined with this order.

The Forward Migration Program is active from April 2024 through December 31, 2024, and is only available to Silver, Gold, and Platinum accounts. It is only available for factory-direct purchases. There are no limits or caps on usage. It cannot be combined with any other discounts or promotions. Requests will be audited, and any accounts that misuse the program may be subject to distributor agreement review.

We hope you take advantage of this opportunity to offer your customers the latest fire and life safety systems technology.

Sincerely,

Brian Carlson
Lead Channel Manager – Farenhyt